# A "New World" Tech Staff Management approach

- Open a channel of supply with Tequity and experience the difference...

Ask any leader about their greatest challenges in business and you will hear 'getting the staff' appear at the top, if not the top of the list. No change there then. While for some this is not a new headache, it is evolving. And rather like the times, people are a 'changing.

It is no longer about the "who" or where people are. In today's digital age the reality is that everyone is interconnected. Identifying people is one thing, what matters most is how you engage them. Do this right and you will build superb, loyal, project focussed teams... interspersed with sensible positioning of contractors where required.

**Strengthen your business with the foremost tech-brains before anyone else gets visibility of them.**

Let's face it, the best people do not generally need to apply for jobs - we all know that.
So here's an important fact, Tequity is not an internet advertiser and filterer of 'seekers!

Operating with absolute discretion, Tequity offers highly regarded tech-aces at the "thinking stage" of making a switch. As sole agents paving the way to choice firms, a Tequity Agent manages, promotes and represents only the finest – at every level (see coverage below).

## Pricing

In our ever-changing business world it makes sense to streamline early costs of long-term commitments and integrate transient flexibility when needed.

Tequity applies a fixed commission or margin of $75 per day for the **Supply of a Contractor** at any rate, any skill-set and any duration.

Fixed fees for **Placement Services of Salaried Professionals** are payable by the employer:

| Salary Package | Company Fee |
|---|---|
| $ up to - 77,000 | $ 7,500 |
| $ 80,000 - 100,000 | $ 9,000 |
| $105,000 - 180,000 | $ 11,999 |
| $180,000 thereafter | $ 15,000 |

## Coverage

- Architecture, Design & Development
- UI/UX, Front-end / Back-end, Full-stack
- Digital Media, Web, Mobile, Tablet
- DevOps, WebOps, Infra & Comms
- Big Data, Machine Learning & AI
- Realtime Systems, HW, Embedded SW & IoT